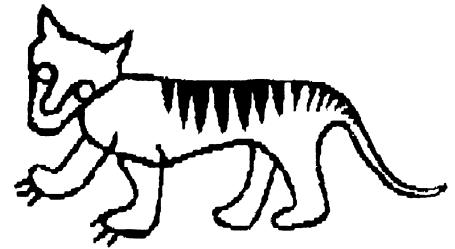


Tiger Tails



SINCLAIR

- West Australian Family Owned Enterprise
- Limited Production
- Great Value for Money
- Environmentally Clean Green Vineyard
- Product Guarantee
- Personal Service

What's up?

- There have been a lot of ups and downs over the last year or so.
- The Aussie dollar is up. Good if you're travelling but not so good if you're trying to sell things to other countries.
 - Interest rates are up...enough said!
 - Sinclair domestic sales are up. That's good.
 - Export sales are holding but red wine exports are down. Hmmm?
 - Sauvignon Blanc & rosé sales are up. Chardonnay sales are down. Boo!
 - Red wine production is up. White wine production is down. Damn!

So What!...

For starters the Sauvignon Blanc has sold out. Sorry guys. We also have very limited stocks left of the ever popular Rose of Glenoran.

The birds chomped their way through the Shiraz last year so the Ricardo Shiraz is pretty scarce...BUT we have heaps of the other reds. In fact we are bursting at the seams in the red department. This means we need to do a bit of creative marketing and pricing over the next few months.

Uncle Baz, the bloke in the last newsletter who keeps his reds under the bed so the pesky nephew can't get them, will have a field day!

All Medal Winners

Unreal Prices

Free Delivery

REDS FOR UNDER THE BED...

THREE great chocolaty reds all drinking well and invitingly priced. The Cabernet Shiraz Jeremy is irresistible at \$10.50 bottle. Also I've taken 30% off the price of the 04 Jezebel Cabernet Merlot and the 05 Cabernet Sauvignon Giovanni...both now \$14 bottle. The latter is partner John's wine and he is miffed! The trouble is that overseas purchasers don't like the strong Aussie dollar and we **do** need to move some reds...check out the pricelist.

One tragic liked the convenience of reds under the bed and commented that you wouldn't have far to fall!

Not politically correct at all!



NOT THE ABC CLUB...That is, NOT Anything But Chardonnay

My favourite white is barrel fermented Chardonnay. At the moment it is out of favour. Don't be a slave to fashion I say. The traditionally barrel fermented 2004 Lady Claire Chardonnay is a great white for cooler weather and lustier food. With 40% off it is only \$12.00 a bottle as is the 07 Nikstar!

PLEASE NOTE **The 04 Cabernet with the cork is now SOLD OUT.**

Here's to health and happy times.

Gaulle Sinclair